



## **IDC Global Networks Expands into telx's Chicago Facility 350 East Cermak Road in Chicago Hosts an Array of Global Network Operators**

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[telx](#), the premier operator of Meet Me Room and Core Interconnection colocation Facilities in the United States announces [IDC Global Networks](#), one of Chicago's leading Colocation and private metro networking service providers, has taken space in telx's facility at [350 East Cermak Road](#) in Chicago.

IDC Global has recognized that telx's Meet Me Room Facility is a strategic partnership enabling IDC Global and its colocation customer's access to an expanded array of best of breed global network service providers and financial market data sources.

"IDC Global is an ideal solution provider for the telx Meet Me Room facilities," stated Tesh Durvasula, Chief Marketing and Business Development Officer for telx. "IDC Global, along with its own colocation facilities, also provides low latency, high bandwidth Wide Area Networking solutions to enterprises and telecom carriers. Not only can IDC's colocation customers use IDC's network to gain access to global network operators in our Meet Me Room but our customers can now cross connect to IDC Global's metro network and benefit from their carrier neutral, wide area networking solutions and access to global financial market data"

As Global Enterprise Networks become more sophisticated and their network requirements begin to mimic traditional global telecom carriers', their networking equipment and the providers they procure from will need to be centralized, which is why global carriers choose to colocate with [Meet Me Room and Core Interconnection Facility](#) providers like telx.

"The Meet Me Room model provides a cost effective approach to companies who need easy access to reliable, redundant, and best of breed solution providers in any market where they have a presence," commented Shelly Greco from IDC Global. "Our decision to build into telx allows us access to an additional set of customers who are focused on purchasing global network and colocation services and increases the network choices and reach for our current customers."

Most interesting is the choice a Colocation and network solution provider, such as IDC Global, has made in seeking out a Meet Me Room and Core Interconnection Facility such as telx. The [telx model](#) provides customers, either within Data Centers or large Colocation space, the ability to connect to the most number of global networks with the smallest amount of presence. The focus at telx is on Core Interconnection services compared to Data Center and large Colocation Facilities whose focus is on the space and power. The two business models from telx and IDC Global, Data Centers and Core Interconnection Facilities compliment one another and are solutions that should be considered together rather than separately or competitively since they meet different requirements of Global Network Operators.

Look out for more information about telx and IDC Global in the Chicago area as both companies prepare for a [customer event](#) to be held at 350 East Cermak in February 2008.

### **About IDC Global Networks**

With two colocation facilities in Chicago, points of presence in Kansas City, New York, and London, its own metro optical fiber network, connectivity to global financial market data sources, and computing and data storage resources, IDC Global is a leading provider of Information Technology infrastructure to multi location enterprises, telecom carriers, and High Availability web based systems.

IDC Global provides its customers a single source for the most complex of IT services; from private multi carrier wide area network aggregation to real time remote data replication; from redundant and virtualized server farms to



3-phase power for storage area networks (SANS). Through IDC Global, customers have access to all of the national and international telecom carriers and major peering points. IDC Global provides high reliability, low latency networks for the most time critical of applications. IDC Global is a privately held company with headquarters in suburban Chicago

#### **About telx**

With over a dozen locations nationwide telx is the leading provider of carrier-neutral [Meet Me Room and Core Interconnection Facilities](#) in North America. telx's "best-in-class" [colocation](#) network facilities deliver quality solutions for telecommunications carriers, ISP's, content providers & enterprise networks. One deployment at telx can seamlessly provide customers access to an abundance of global networks & major peering exchanges in multiple markets. telx delivers improved performance, reliability, and security for mission critical operations. telx is a privately held company headquartered in New York City with facilities [in Atlanta, Charlotte, Chicago, Dallas, Los Angeles, Miami, New York, Phoenix, San Francisco, Santa Clara, and Weehawken, NJ](#). telx delivers improved performance, reliability and security for your Mission Critical network operations.

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